

### Spanish Gold!

Participants will learn:

- to ensure full understanding of the task - by everyone
- to set clear, prioritised objectives and optimise individual talents
- to develop a good plan
- to manipulate information between team members
- to work to a tight deadline without losing any attention to detail

 1.5-2hrs + debrief

 24-60 (six to ten teams of 4-6 per team)

 Staff at any level

 £1250 ex vat

■ **Pirate gold lies hidden in the Spanish Main!** Locate it, recover it from the seabed and it's yours! The learning is similar to Eldorado but the process is a little more challenging!

You are searching for The Black Swan, sunk in 1694, packed with gold and priceless jewels.

You have a \$2million search fund, an ancient chart, a few clues (and the very latest technology!) but you're not alone. Others are searching too! Can you, in 90 minutes, gather all the information, locate the exact position of the wreck, overcome all obstacles along the way and plan a fool-proof recovery operation? Quite a challenge. It's a relief to get back to the office!

The Brief actually spells out to teams that between them they have all the necessary information, the question is, will they take proper note and SHARE? In practice, preoccupation with one's own team, rivalry, pride and greed tends to drown any cooperative endeavour - and in many cases plans founder and sink like the vessel itself!

The bigger picture of course is that teams need to work together so that the group works as a WHOLE and SHARES the treasure! A great conference activity with a great message.



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### Trainer's Role

- 1 Introduce the activity.
- 2 Divide the group into teams.
- 3 Issue the Team Folders and materials.
- 4 Observe teams in action.
- 5 After 60 minutes, remind teams they have 30 minutes remaining. Stand by to receive order and payment for the hire of the submersible(s).
- 6 Hand out the Recovery Details forms.
- 7 At the deadline, stop the teams and review what happened. Lead a Debrief and consolidate the learning points.



### Testimonials



K. James, team member

A great session for the whole group. Good fun, active and a good message about keeping one's eye on the bigger picture.



L&D Officer, Health Authority

Terrific! All the teams did brilliantly in the end! Spanish Gold! created a great learning curve and made a lively start to the conference.

### Pack Contents

- Trainer's Notes
- 10 x Team Folders (all with some differences and containing Briefing Sheet, Recovery Details, Clues Sheet, Ship's Layout, Six Tasks, Chart, Colour Counter, Cheque Sheet)
- Winner's Cheque
- Pad of Team Review Sheet
- Pad of Treasure Recovery Form
- 10 x Rulers, Sticky Tape, Felt Pen, Scissors, A1 Coloured Card
- Set of Datacards (for running Spanish Gold with fewer teams)
- PDFs for reprinting Team Materials

### Purchasers

Villeroy & Boch (UK) Ltd  
MBNA Europe Bank Ltd  
Swissotel Management LLC  
Humberside Police  
Education Leeds  
John Lewis Plc  
Meadows Consulting Ltd  
Open Mind Ltd  
Independent Commission  
Against Corruption (Hong  
Kong)

### Ordering