

### The Pyramid Game

Participants will learn:

- to work as an efficient team
- to communicate well within the team
- to have a structure to the team objective
- to consider various options and select objectively
- to manage the time effectively
- the impact of a good presentation

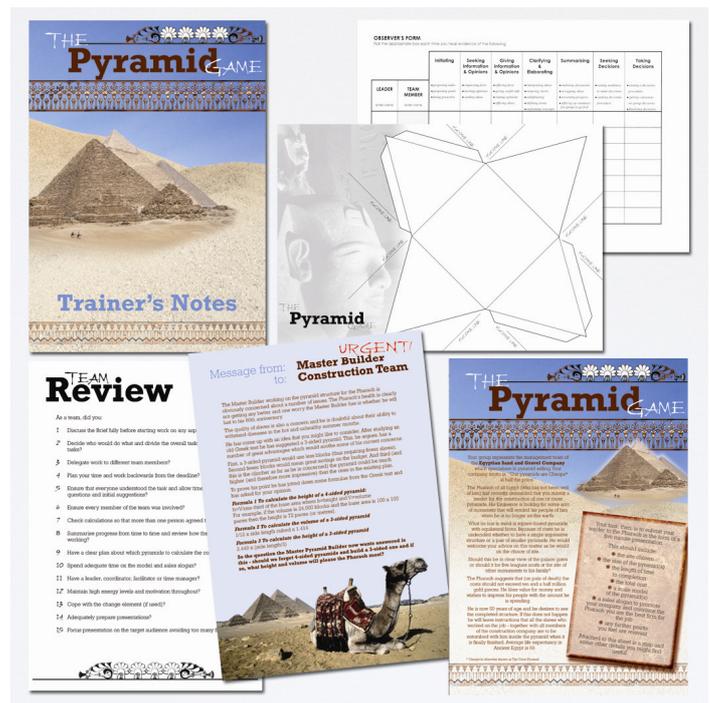
-  1 hour + debrief
-  3-24 (up to four teams of 3-6)
-  Staff at any level
-  £295 ex vat

At the Egyptian Sand and Gravel Company you're tendering for the Pharaoh's pyramid. Can you come in on budget and be creative enough to win the contract?

There is some urgency as the pyramid must be completed before the elderly Pharaoh dies.

Decide whether to build a single large pyramid or two small ones, which stone quarry to use and on which site to build. At the same time you need to work out how long it's all going to take and how much it will cost. In addition a scale model is needed - so the Pharaoh sees what he's getting for his money - and an impressive sales slogan to appeal to his emotions. Finally teams make short presentations - along with all the other contenders. The cheapest quote for building, within the time, wins - and in the event of a tie, the model and slogan are deciding factors.

Plenty for teams to display their skills – and plenty to assess (Observer's Forms supplied). This is a timeless Northgate activity, very popular, and very reasonably priced.



## The Pyramid Game

### Trainer's Role

- 1 Divide participants into groups.
- 2 Explain how the activity works.
- 3 Issue Briefing Materials.
- 4 If possible, allocate an observer to each group.
- 5 When time is up, listen to the presentations and assess the models.
- 6 Lead a Debrief on team performance and lessons learned. Allow observers to give feedback and announce the winner.

Full guidance is provided in the Trainer's Notes.



### Testimonials



**John Goode, Director,  
Kerobi Performance Management Ltd**

I used The Pyramid Game during a teambuilding exercise on an induction course. The best learning points included delegation, presentation, and options (for solution). The learning points will stay in the mind long after the course – just the ticket! Memorable and fun, and enhances the Trainer's reputation.



**P. Attwood, Thomas Cook**

We use The Pyramid Game at small conferences and find it opens up all sorts of training points for discussion. There is a lot to be gained in terms of teams identifying their strengths and weaknesses and allocating duties to make the most of their individual skills.

### Pack Contents

- Trainer's Notes
- Pyramid Template
- Team Briefing Sheets
- Observer Forms

### Purchasers

Lakeland  
Manchester Business School  
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### Ordering

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**Delivery** UK usually next working day, elsewhere 1-6 working days depending on location